

Flint Hills Resources

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Agricultural Business
Junior
Grain Merchandiser Intern



I am originally from Ames, Iowa and last summer I had the opportunity to be a Grain Merchandiser intern for Flint Hills Resources in Shell Rock, Iowa. This was a great experience because they allowed me to have the same responsibilities as the full-time merchandisers. A few of my responsibilities as a merchandiser were:

- Bought corn from farmers to use for ethanol production
- Used and explained different contract types to purchase corn
- Went on farmer visits to meet our customers and build relationships
- Gave farmers market updates and assisted them in marketing their corn
- Attended county fairs and other events to meet new customers and to give back to the community
- Helped in conversations about purchasing strategies and basis for our plant
- Learned about and sold dry distiller grains

This was an awesome experience and I really learned a lot. I highly recommend looking into Flint Hills Resources for future internships or careers. My experience with them was top notch.